



THE GOLD STANDARD *for* INTERIM PLACEMENTS

## THE REGISTRY VALUE PROPOSITION

- ★ The Registry is a membership organization—its Members are pre-screened, veteran executives who are immediately available to be matched to the needs and requirements of our college and university clients—all of which eliminates the need for an interim search.
- ★ Registry Interims cannot be candidates for the permanent position, but they can be extended by mutual agreement in order to optimize conditions and timing for the permanent search.
- ★ The Registry offers the most economical pricing by minimizing additional costs for its college and university clients—in fact, our primary business model often makes it possible for institutions to sustain and cap their overall costs at established levels.
- ★ Registry Interim Candidate Pools can be generated immediately at no cost or incurred obligation for our client institutions, other than travel reimbursements if and when campus visits are authorized.
- ★ Registry Interims are always subject to a 30-day termination notice—so your costs are controlled, and the residual responsibilities and potential liabilities related to employee status are avoided.
- ★ The Registry business model eliminates the necessity to conduct two (2) sequential searches for the same position, all of which can be time-consuming and potentially disruptive to the search for the permanent executive.
- ★ If you engage a Registry Interim as an independent contractor—which is our primary business model—your total monthly costs will be roughly equivalent to your established budget for salary and fringe benefits throughout the entire period of interim service.
- ★ Since 1992, the Registry has provided the best talent for interim placements—and its Members have established an enduring reputation for delivering the best results.



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